

Appendix H – Success Stories and Business Initiatives

All stories can be read in their entirety on the Commander Navy Installations website: www.cni.navy.mil

TITLE	SOURCE	REGION
AIR OPS		
Air crews from Brunswick Naval Air Station are Flying Missions Over Iraq	<i>Daniel Hartill, Staff Writer</i>	NORTHEAST
Guardian Angels of the Fleet-Keeping Navy Aircrews Safe	<i>JO3 Jeremy Zeitlin</i>	NORTHEAST
Operation Iraqi Freedom Impact	Region Submission	NAVEUR
Saving Lives From the Skies	<i>JO3 Jeremy Zeitlin</i>	NORTHEAST
The Fighting Tigers Return From Deployment	<i>LTJG Christian Parilla,</i>	NORTHEAST
VP-26 Surpasses 41 Years of Mishap-Free Flying	<i>LTJG Carolyn Holloway</i>	NORTHEAST
VP-8, Back in Brunswick Again 'It's Been a Very Long Six Months'	<i>TIMES RECORD</i>	NORTHEAST
AIMD Sailor Gets Re-Up Lift	<i>SKYWRITER</i>	JAPAN
NAPRA Keeps Aircraft Flying Throughout Pacific Region	<i>SKYWRITER</i>	JAPAN
NATEC: Providing Training, Assistance For The Fleet	<i>SKYWRITER</i>	JAPAN
PORT OPS		
OMD Crew Keeps "SAR" Helo/Hopes Aloft	<i>Story and photos by JO3 Jeremy Zeitlin</i>	NORTHEAST
Saving Lives From the Skies	<i>JO3 Jeremy Zeitlin</i>	NORTHEAST
Old Tug a Welcome Sight for Sailors	<i>Herald Writer</i>	NORTHWEST
Operation Iraqi Freedom Impact	Region Submission	NAVEUR
Sub Returns To Hero's Welcome	<i>Day Staff Writer</i>	NORTHEAST
TR Sailors Lend a Hand After Isabel	<i>NAVY NEWS</i>	MID ATLANTIC
Wasp Sailors Provide Disaster Relief From Hurricane Isabel	<i>USS Wasp Public Affairs</i>	MID ATLANTIC
OTHER OPS		
BDC Docs Protect Kids' Grins	<i>JOSN Woody Paschall</i>	NORTHEAST
Navy Commander Commends Those Giving Support From The Background	<i>Robert A. Hamilton</i>	NORTHEAST
Northeast Navy Medical Reservists Activated	<i>DAY STAFF WRITER</i>	NORTHEAST
Operation Iraqi Freedom Service	Region Submission	NORTHEAST
Seabees Establish Steady Supply Lines	<i>NAVY NEWS</i>	GULF COAST

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PERSONNEL SUPPORT

<u>BDC Docs protect kids' grins</u>	<i>JOSN Woody Paschall</i>	NORTHEAST
<u>Fleet and Family Support Centers Help Citizens Support Sailors</u>	<i>NAVY NEWS</i>	SOUTHEAST
<u>Fleet Week Brings Navy/New York Together</u>	<i>Fleet Week Public Affairs</i>	NORTHEAST
<u>Future Scientists Receive Help From Nas Jax Sailors</u>	<i>Jax Air News</i>	SOUTHEAST
<u>Hundreds Of Navy Volunteers Help Make Special Olympics 'Special'</u>	<i>Jax Air News</i>	SOUTHEAST
<u>Kids And Military Members Match Up Through Subbuds</u>	<i>JO1 (SW) Jay Cope</i>	NORTHEAST
<u>Military Members Share Knowledge With Children</u>	<i>Jax Air News</i>	SOUTHEAST
<u>MWR, Child Development, Fleet and Family Support, Family Advocacy Program Alignment (Community Services)</u>	<i>PM Submission</i>	NORTHWEST
<u>Navy MWR and Legacy Project Support Afloat Libraries</u>	<i>NAVY NEWS</i>	MID ATLANTIC
<u>NEXCOM and AT&T Offer Free Phone Calls to Most Deployed Sailors and Marines</u>	<i>NAVY NEWS</i>	MID ATLANTIC
<u>Sailors The Real Winners In Old Boat Competition</u>	<i>Robert A. Hamilton</i>	NORTHEAST
<u>Seabees, Sailors Beat Guam Typhoon to a Draw</u>	<i>NAVY NEWS</i>	GUAM
<u>SubScol Receives 2002 Flagship Award</u>	<i>William Kenny</i>	NORTHEAST
<u>'Those Who Died For Freedom'</u>	<i>TIMES RECORD</i>	NORTHEAST
<u>TR Sailors Lend a Hand After Isabel</u>	<i>NAVY NEWS</i>	MID ATLANTIC
<u>SIM Success Stories</u>	<i>Region Submission</i>	NORTHWEST
<u>VFW, Navy MWR and NEXCOM Help Sailors Phone Home</u>	<i>NAVY NEWS</i>	MID ATLANTIC
<u>VP-30 Participates In Jacksonville Habitat For Humanity Project</u>	<i>Jax Air News</i>	SOUTHEAST
<u>NAF Atsugi Sailors Help Guam Recoup From Typhoon</u>	<i>SKYWRITER</i>	JAPAN
<u>7th Fleet Speaks To Spouses</u>	<i>SKYWRITER</i>	JAPAN
<u>Base Community Kids Sign Special Postcard</u>	<i>SKYWRITER</i>	JAPAN
<u>Base Community Supports Spirited 'Yellow Ribbon Day'</u>	<i>SKYWRITER</i>	JAPAN
<u>Ombudsmen Offer A Wealth Of Knowledge For Families</u>	<i>SKYWRITER</i>	JAPAN
<u>Clinics Focus More On Active Duty Readiness</u>	<i>SKYWRITER</i>	JAPAN
<u>Bon Odori The 'Coup De Grace' Of Japanese Obon Season</u>	<i>SKYWRITER</i>	JAPAN

HOUSING

<u>5 Stars For Bachelor Housing Excellence</u>	<i>Publication - Homeport</i>	GULF COAST
<u>Bachelor, Family and Visiting Quarter Program Alignment (Sheltering)</u>	<i>PM Submission</i>	NORTHWEST
<u>Mid-Atlantic Region BH Director Says "Team" is Key to Success</u>	<i>Region Submission</i>	MID ATLANTIC
<u>Naval Air Station Keflavik Wins First Zumwalt Award</u>	<i>Region Submission</i>	NAVEUR
<u>Navy Plans To Privatize Its Housing In Northeast</u>	<i>New London Day</i>	NORTHEAST

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Quarters Renovations Enhance Rota Quality of Life	COASTLINE	NAVEUR
The Navy Reopens Newly-Renovated Barracks on Yongsan	<i>Navy Journalist Second Class David McKee</i>	KOREA
New Townhouse Construction Underway	SKYWRITER	JAPAN
FACILITY SUPPORT		
Hangar: \$31.4 million, 700 jobs	TIMES RECORD	NORTHEAST
Naval Base Ventura County Wins SECNAV Energy Conservation Award	NAVY NEWS	SOUTHWEST
New Navy Lodge Starts Construction on Station	NAVY NEWS	MID ATLANTIC
New Townhouse Construction Underway	SKYWRITER	JAPAN
New BEQ Opens Doors to Sailors	NAVY NEWS	HAWAII
ENVIRONMENTAL		
NAVSTA Mayport BH Protects Endangered Sea Turtles	Region Submission	SOUTHEAST
Navy Region Northwest (NRNW) Has a Diverse Environmental Department	Region Submission	NORTHWEST
SAFETY		
Abated Crane Collapse Hazard	NAVOSH	
CNFJ Firefighter Saves Lives	NAVY NEWS	JAPAN
Computerized Data Accelerates Industrial Hygiene Chemical Exposure Risk Assessments At Nas Rota	Region Submission	NAVEUR
Electrical Safety Program Protects USS Kitty Hawk	NAVOSH	HAWAII
Ergonomic Door Fixture And Reduced Vibration Tooling Prevent Worker Injuries At Naval Air Station North Island	NAVOSH	SOUTHWEST
Firefighting, Not Just One Responsibility	NAVY NEWS	SOUTHEAST
Hazardous Waste Rake Prevents Exposures And Injuries At Public Works Center, San Diego	NAVOSH	SOUTHWEST
NAS Sigonella And NSA Naples Presented Safety Excellence Award By Italian Association Of Safety, Health And Environmental Professionals (AIAS)	NAVOSH	NAVEUR
NAS Sigonella's Customs Office Reduces Risk Of Injuries And Musculoskeletal Disorders	Region Submission	NAVEUR
NASSIG Dog and Handler Shine in the Spotlight	NAVY NEWS	NAVEUR
Navy Develops HAZWOPER Checklist To Protect Hazardous Waste Site Workers	NAVOSH	
Navy Environmental Health Center's Web-Based Industrial Hygiene Field Operations Manual	NAVOSH	SOUTHWEST
NMCRC Los Angeles Reservists Maintain Fire Fighting Readiness	NAVY NEWS	SOUTHWEST

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Pearl Harbor's SMART Center Returns the Fleet to Readiness	NAVOSH	HAWAII
Pneumatic Grinder Prevents Workplace Injuries In SIMA Naval Amphibious Base Coronado's Small Boat Repair Department	NAVOSH	SOUTHWEST
SIMA San Diego Uses Anti-Vibration Sanders To Prevent Hand Arm Vibration Syndrome	Region Submission	SOUTHWEST
SIMA San Diego Welders Reduce Risk Of Injuries With Welding Power-Con Carrying Fixture	NAVOSH	SOUTHWEST
Station Traffic Court Now in Session	NAVY NEWS	MID ATLANTIC

COMMAND & ADMIN

Children Dive into Vacation Bible School	NAVY NEWS	SOUTHEAST
First NMCI Computer Comes Online At NAS Brunswick	Region Submission	NORTHEAST
ITs Networking the Future	NAVY NEWS	SOUTHWEST
JETI System Gives AIMD State-of-the-Art Engine Testing	NAVY NEWS	JAPAN
Marines, Sailors, Activated In Topsham	TIMES RECORD	NORTHEAST
Marriage Retreat Brings Navy Couples Closer	NAVY NEWS	NORTHEAST
Mid-Atlantic Region First to Add Up Savings with New LTS Interface	Region Submission	MID ATLANTIC
Mobilization Center Addresses Reservists' Needs	DAY STAFF WRITER	NORTHEAST
New BQRTS Makes Permanent Party Check-Ins a Breeze	Region Submission	MID ATLANTIC
New System Will Help Navy Communicate	NEW LONDON DAY	NORTHEAST
NMPS Eases Transition To Active Duty	JO1 (SW) Jay Cope	NORTHEAST
Northeast Navy Medical Reservists Activated	DAY STAFF WRITER	NORTHEAST
U.S. Submarine Force Looking To 'Cross-Pollinate' With Allies	NEW LONDON DAY	NORTHEAST
Carrier Air Wing FIVE Remembers Fallen Aviator	SKYWRITER	JAPAN
NAF Remembers Victims Of 9-11-01, War Casualties	SKYWRITER	JAPAN
FASO: Keeping Sailors Throughout The Region Trained	SKYWRITER	JAPAN

GENERAL GOOD NEWS STORIES

Remembering a Shipmate	SKYWRITER	JAPAN
A Navy Legacy Continues Within an Atsugi-Based Family	SKYWRITER	JAPAN
Mustangs Association Offer Bonus for Higher Education	SKYWRITER	JAPAN

REGIONAL BUSINESS INITIATIVES	
REGION	Efficiencies/Cost Avoidance
Naval District Washington	<ul style="list-style-type: none"> ▶ Strategic Sourcing (CA/FA): Post ICC1, 75% of all functional programs studied. <ul style="list-style-type: none"> Results – over 5 year period, \$64M cost avoidance – FTE Reduction approx. 110 – MPN Return to Fleet 102 ▶ SIM Contracts & RBOS contracts – knocking down SIM contracts from 52 to 17 over 5 yr period. <ul style="list-style-type: none"> Savings: approximately \$ 200K annually ▶ Strategic Sourcing – Post ICC2 BPR/FA study of major functional programs including Command & Staff is currently underway with a March completion. <ul style="list-style-type: none"> Cost avoidance: TBD ▶ IT – Non-NMCI Server Consolidation/Co-location consolidate all Non-NMCI servers at Dahlgren. Consolidate usage where practical with centralized administration. <ul style="list-style-type: none"> Cost Avoidance: FY04 \$100-\$200k <li style="padding-left: 40px;">FY05 \$700-\$800k ▶ Consolidated and centralized Regional Program Management, Policy, and Administration. Program Centric service delivery model with all resources executed by the Program Managers. ▶ Joint Servicing: National Capital Region (NCR) Joint Partnership Council, under the guidance of the NCR installation leaders/commanders, study “Joint” service opportunities. First in-depth study focused on Grounds Maintenance with the approval of the “NCR Installation Leadership”, is moving toward consolidating 70 contracts into 20. <ul style="list-style-type: none"> Savings: TBD but considered significant ▶ ABCM/SCM – Implementation the East Coast SCM Tool in conjunction with NDW PB View/BSC initiative forms a “Strategic Management Systems” for full cost awareness, timely decision-making, Capability Based Budgeting, and data analysis (Data Call responses) <ul style="list-style-type: none"> Savings TBD. ▶ Regional Service Delivery Model: Transformation of command Ashore to provide streamline integration of BOS services at the site level. ▶ Assimilated installation(s): NAS Patuxent River <ul style="list-style-type: none"> Over the past 7 years has reduced staff by 14%. Conducted BPRs in Weapons, Facility Coordinators, Seat Management, and Property Management. Conducted CA/FA in PW Maintenance and Transportation, Supply Ops and Services, Child Development Center, and Fleet and Family Service Center.

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<p>Hawaii</p>	<ul style="list-style-type: none"> ▶ Close Fire Stations at Barbers Point and Ford Island (\$1.7M p/yr) ▶ Restructure Galley Services--convert all but one galley to contractor run family style restaurants (\$5.2M p/yr) ▶ Redevelop Moanalua Shopping Center--leveraging commercial developer & enhanced use lease authority (\$1M investment FY04, \$14M savings FY05) ▶ Obtain Reimbursement of NEX Utilities (\$.585M p/yr) ▶ Establish Area Coordinator Program (ROI = 3:1)
<p>Korea</p>	<ul style="list-style-type: none"> ▶ CNFK partner with CNRJ to determine which functions should be singled up; i.e., a single Comptroller. Standing up a satellite HRO office from Japan in Chinhae and switching CIVPERS from Army to Navy personnel system in order to facility functions like timekeeping, payroll, etc. Extensive use of eight US Army (EUSA) contracts for BOS services. Only 3 Navy contracts for entire region. ▶ Further partner with Korea Regional Office of IMA to take advantage of similar BOS functions, contracts, etc. ▶ Maximum use of host nation funding for labor, vehicles and construction to reduce SIM requirements. In some years, this support exceeds our O&MN budget. ▶ Restructuring CNFK organization to better align the mission and SIM responsibilities. SIM program managers will be assigned. While mission and SIM functions will generally be separated, they will remain combined where both require similar expertise (e.g., PAO, IT, Legal, Comptroller, etc).
<p>Southeast</p>	<ul style="list-style-type: none"> ▶ Expanded regional family housing metro office implementation (FY04 \$1.2M) ▶ Consolidate contract tug and pilot requirements (FY05 \$1.2M) ▶ Galley concessionaire study opportunity to reduce or eliminate direct O&MN cost to Navy for galley operations (TBD) ▶ Consolidate fire chief and assistant fire chief positions (\$360K) ▶ Facility management staffing model by implementing Facility Management Functionality Assessment (32 FTEs)
<p>Southwest Asia</p>	<ul style="list-style-type: none"> ▶ Consolidated the Echelon II and NSA Bahrain Comptroller. Saved (3) billets and enabled maximum use of analysts and technicians for COMUSNAVCENT and its subordinate and support activities. ▶ Consolidate the dispersed, separate, old facilities and trailers that are not efficient. The MILCON program will provide new, consolidated, force protected facilities for our base by 2008.

<p>Mid-West</p>	<ul style="list-style-type: none"> ▶ Consolidation of PWC Great Lakes with Stand-up of PWC GL Det Crane. By consolidating into one Navy Working Capital Fund organization (PWC Great Lakes), we now share resources, training, and processes to have one facilities support system for NRMW. This consolidation occurred on 01 OCT 03, and information of cost savings will be developed as we consolidate and examine costs and benefits of the re-organization. ▶ TRACS & COOKIN 2002 (software): These programs incorporate inventory control and an automated ordering system and simplify and automate the management of daily food preparation. (Est. annual savings 258K) ▶ Used a tool called Kaizen for all quality activities. (Kaizen is a Japanese word that means "continuous improvement" and focuses on the removal of waste from all processes). Improvements are made through a team effort during Kaizen Events. Kaizen events at Great Lakes began in March 2001 and to date, 21 events have been held improving 27 different processes. One of these events defined total staffing needs for all 535 sculleries and serving lines, which were 248 hours of labor saved per day for a savings of 1.7M annually. ▶ Galley 1128; Modified the layouts of the Pot and Pan area along with the sculleries to optimize labor and gain efficiencies while improving sanitation and reducing risk of Food Borne Illness. This initiative should result in labor savings of 14 FTE's. Est. annual savings 560K ▶ Automated turnstiles; Currently we have manned stations for patron ID certification. This initiative will automate the majority of this function, which will reduce labor requirements by at least 50%. (To be piloted and implemented within FY04). Est. annual savings 120K
<p>Europe</p>	<ul style="list-style-type: none"> ▶ Right sizing of the shore installation management structure at NAS Keflavik. 74% of the FY04 budget at NAS Keflavik is for labor costs, which have not decreased in consonance with the substantial decrease in mission requirement over the past decade. This includes a substantial reduction in force, eliminating various host nation employee allowances and eliminating the host nation summer hire program. All issues are moving forward from the Navy side but may be subject to host nation, political and higher level military push back. ▶ Hiring Freeze at CNRE installations. Selected hiring freezes and gapping of billets have been initiated as a short-term initiative to reduce costs in FY04 and will carry into the out years as necessary. This will be adjusted as we review and adopt programmatic realignment and make long-term adjustments. ▶ CNRE Staff Consolidation from London to Naples. CNRE Staff is currently split between London and Naples and the Region Commander has directed that the London staff be relocated to Naples by 1 July 2004. This move achieves efficiencies and effectiveness of a consolidated staff and supports the realignment of the region business model to a program centric focus. Significant savings will be achieved by moving out of the high cost London area.

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- ▶ Supply Management alignment. DLA will be standing up a distribution center at NAS Sigonella in April 03 to replace a function that the Supply Department had taken on in support of the afloat forces. This will reduce the labor costs associated with performing this function. The establishment of a FISC in Navy region Europe is currently under study. If implemented it would reduce organic supply infrastructure, associated manpower and provide supply support on a cost reimbursable basis.
- ▶ Service Contract Reduction. Service contracts are being reduced at CNRE installations including Dunlop barrier maintenance, janitorial services, grounds maintenance and utility systems PMs. This results in the services being provided by organic personnel or not at all.

Southwest

- ▶ Consolidated and centralized management of every program: One Regional Comptroller, One Business Manager in Region, No Base Level Budgets or OPTARs. All funds managed centrally by Program (2,175 CIVPERS reduction)
- ▶ Consolidated Command structure and programs at geographically close installations (\$40M savings)
 - Merged CBC Port Hueneme and Point Mugu
 - Merged NAS North Island and NAB Coronado
 - Merged SUBASE San Diego and Fleet ASW Base
- ▶ Every Program has experienced a Commercial Activity Study or Functionality Assessment. Handful in Progress (656 CIVPERS Reduction to-date...target is 757...mandated 30% CIVPERS reduction)
- ▶ Family Housing PPV in San Diego (90 CIVPERS reduction; \$14M savings)
 - Phase I (FY-01): Privatized 2,600 units
 - Phase II (FY-02): Privatized 3,302 units
 - Phase III (FY-06): Plan to privatize remaining 2,675 units
- ▶ Consolidated support contracts (Over 50 to 12 contracts)

Japan

- ▶ Port Operations: CFAO has experienced continually increasing overtime tug and pilot cost associated with ship off-hour arrivals and departures. We now adhere to a strict policy of keeping ship arrivals and departures inside normal contractual working hours except when operationally necessary. November 03 saved approx \$12K, equating to over \$100K annual savings.
- ▶ Custodial services/grounds maintenance: Reduced cost in FY04 by \$100K. CFAO also saved \$42K in its grass-cutting contract by aligning costs with NCTS-FE.
- ▶ Increased competition in the bidding for solid waste and industrial waste contracts, including bids from companies that had never bid on such contracts at Yokosuka before even though they had been in the business for years. This led to award of new solid and industrial waste contracts with annual savings of \$332K. Environmental Division also renegotiated the waste contract for spent sand blast media for an annual savings of \$75K.

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- ▶ Transportation: PWC Transportation reduced cost by cutting back on the number of B assigned vehicles and increasing the C assignments (better rate). Airport Shuttles to Narita from Atsugi and to Fukuoka from Sasebo were scaled back. New equipment purchases were also scaled back and fuel trucks usage was trimmed at Atsugi.
- ▶ Cost cutting initiative has been the integration of IT systems. For example STARSFL, FASDATA, R-Supply and NALCOMIS systems have saved manpower hrs, time and money. The financial IT systems alone have cut the fiscal division from 7 to 4 people but still allow Department access to view their own financial status. R-Supply and NALCOMIS reduces inventory loss and improves the issue and receipt process of aircraft parts.

Northeast

- ▶ Consolidating Naval Reserve Centers onto Active Duty bases to save common support dollars. Saves \$250K p/yr in FY05 and beyond. Saves annual upkeep/maint, utilities, and services costs while only moderately increasing on station budgets. Eliminates \$1,228K of maintenance backlog.
- ▶ Utilizing GSA instead of a local vendor for part procurement. Potential savings of \$160K/yr.
- ▶ In-house submarine camel overhaul (reduced overhaul costs by 83%, \$240K in FY03)
- ▶ Third Party financed energy projects: 8 different projects for a total p/yr savings of \$11M.
- ▶ Establish central regional outboard engine repair. (reduces avg down time by 79% and reduces purchase requirements, cost savings unknown)

Mid-Atlantic

- ▶ Port Ops Tug Support: Original outsourcing saved 201 military billets, \$4.3M/year and eliminated \$6M maintenance backlog. FY04 additional savings being achieved by eliminating Yorktown tug contract saving \$790K per year. Currently in process of eliminating 8th tug on outsourced tug contract for additional estimated savings of \$500K from Feb – Sep 04 and then \$800K per year thereafter. Tug utilization increases from 36% to 48%.
- ▶ Utilities: Negotiated leveraged buy down with local electrical provider for all Navy clients served (CNRMA, ships, etc.) of \$19.8M/year. Negotiated similar water rate "true up" with City of Norfolk saving \$2M/year based on leverage of being largest customer. Implemented FY03 Steam Production Fuels Management program to allow usage of whichever fuel can be purchased most cheaply. Savings to Navy FY03 was \$2.6M.
- ▶ MWR: Overall \$1.75M saved FY03, estimated savings per FY \$3.54M. Primary savings from functionalization of programs across region:
 - MWR Service Consolidation Plan - Just implemented – \$1.6M/yr
 - Child Development MEO – \$1.2M/yr
 - Regional Maintenance/Renovation Department – \$500K/yr
 - In-house vs. Contractual Internet Service – \$130K
 - Regional Special Events supporting Regional Air Show – \$50K/yr

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- ▶ BQ SAVINGS:
 - Regional Washer Dryer Service consolidated five contracts into one – \$350K/yr
 - Refinished existing hardwood furniture vice cyclical replacement – \$1.2M one time.
 - Regional linen service using Brig. Purchased industrial washer/dryers for the Naval Support Activity Brig to establish laundry service for all Permanent Party BH Facilities – \$1.7M, with \$350K annually.
 - Regional consolidation of 4 transient ops laundry contracts into one regional contract – \$752K one time
 - Centralized Warehousing Consolidated APF/NAF warehouse functions – \$312K one time
 - Established Blanket Purchase Agreement with 98 area Hotels/Motels to assist with providing accommodations when government quarters are not available – \$3.7M to world-wide travel accounts.
- ▶ Air Ops Range Fire Suppression Contract Renegotiation: Renegotiated Dare County Range contract saving \$185K in FY04 from FY03 without impacting capability level (Air Ops PM)

Gulf Coast

- ▶ Florida Defense Alliance Grants/Pitcher Plant Prairie Nature Conservancy/ Florida Forever – Region receives state grant funds for projects of mutual worth to the state and federal government. Money is used to acquire properties through donations, purchase and voluntary restrictive easements that benefit both local and federal government. This program preserves wetlands and protects environmentally sensitive animals and plants while providing an encroachment barrier around regional bases/airfields and outlying airfields. To date, NAS Pensacola has received approximately \$200K for Bronson Field, \$320K for museum entrance, and \$500K for Saufley Field.
- ▶ Inmate Program – Inmates from the Federal Bureau of Prisons (who are tenants at Saufley Field) are used for grounds maintenance and other functions around the base. Region provides for facilities support and utilities offset in exchange for labor. Costing versus a contractor saves the region \$1.8M.
- ▶ Information Technology Support Service Contract by NCTAMSLANT – Certain interservice/agency activities that fall within the Pensacola area opt to be included in this local phone contract. It allows for phone services to be provided at a reduced labor cost (approximately \$20-35/hour less than if service was obtained by the activity on its own).
- ▶ NAS Pensacola Security MOU with the Escambia County Sheriffs Department for Emergency Service Team (aka SWAT) response to federal property – Cost avoidance of \$250,000 initial startup cost and \$148,650 annually thereafter.
- ▶ Municipal Airports at Brewton and Evergreen, AL are leased by the Navy for primary pilot training as an outlying field - Revenue allows existence of a municipal field for small communities and benefits Navy from reduced infrastructure costs of additional 4000 ft runways required for JPATS aircraft.

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<p>Northwest</p>	<ul style="list-style-type: none"> ▶ Bachelor Housing, increased replacement cycle of soft goods (linens, mattresses, bedding, window and floor coverings) from 5 to 7 years and will implement contractual changes to an existing linen contract for estimated savings of \$534K. ▶ Realignment of Environmental execution. PM did BPR so he can now do in-house cheaper than through contract; estimated savings of \$500,000 ▶ Further management consolidation of Force Protection to a "West Puget Sound" model, which will cover three separate installations and will generate estimated savings of \$700,000. ▶ 4. 5% Reduction in non-labor costs across the Region – "stretch goal" ▶ Consolidation of management personnel and processes across all programs; i.e., family & bachelor housing, FFSCs, MWR, galley ops, family advocacy, child care, etc.
<p>South</p>	<ul style="list-style-type: none"> ▶ Regionalization Phase I (1 & 2 will generate savings and cost avoidances of \$43M over 5 years) ▶ Commercial Activities (CA) Studies ▶ Regionalization Phase II ▶ FISC JAX/NRS Partnership ▶ Support Agreements Program Review
<p>Guam</p>	<ul style="list-style-type: none"> ▶ Vigorous identification and pursuit of reimbursables from tenants: \$1M ▶ Overseas moving expenses: By actively encouraging good stateside hire civilians to extend their contracts, the Region saves the moving costs of both the outgoing and incoming families. \$160K ▶ Single Sailor Bus: By analyzing the ridership and the most used routes, the service was cut in half with very little affect on the customer. \$800K ▶ Due to changing demographics on one outlying base, the Child Care Center and the base Galley were not repaired after the last typhoon (cost avoidance of \$4.2M) and not re-opened – savings of \$1M yearly. ▶ Contracts: Ongoing effort to right size cell phones, pagers, copiers across the Region. Savings to date: \$323K

IMAP 2003 Installation Core Business Model

Operating Forces Support

Air Operations

Airfield Operations

- Airfield Logistics
- Air Traffic Control
- Aviation Fuel Support
- Ground Electronics
- T-Line/Airfield Facilities

Aviation Support

- Auxiliary Airfield Support
- Cargo Handling
- Passenger Terminal Ops

Port Operations

Port Services

- Berthing & Hotel Services
- Port Logistics
- Port Operations Center
- Tugs & Craft

Other Port Ops

- Magnetic Silencing
- Sea Air Rescue
- Spill Response

Operations Support

Other Operations Support

- Weapons
- Range Support
- Health Care Support

Supply

- Supply Management
- Procurement
- POL Mgt
- Inventory Mgt
- Warehousing
- Postal Ops

Community Support

Personnel Support

MWR

- Cat A Activities
- Cat B Activities
- Cat C Activities

Child Development

- Child Development Centers
- Child Development Homes
- Resource/Referral
- School Age Care

Galley

- Food Service Contracts
- Galley Operations

Fleet and Family Support

- Deployment Readiness
- Crisis Response
- Career Support/Retention

Other Community Support

- Overseas Personnel Support
- Ceremonial Guard/Funeral Honors
- Museums

Housing

Family Housing

- Management
- Services
- Furnishings
- PPV
- Miscellaneous Utilities
- Maintenance
- Leasing
- Intra-station moves (non FH,N)

Bachelor Quarters Ops

- Contract Berthing
- Permanent Party
- PPV
- Student
- Transient

Base Support

Facility Support

Utilities

- Chiller Plant
- Electrical
- Gas
- Other
- Sewage
- Steam
- Water

Facility Management

- Mgt & Admin
- Installation Plans and Engineering
- Collateral Equip
- Real Estate

SRM

- Sustainment
- Restoration & Modernization
- New Footprint
- Demolition
- Combating Terrorism

Environmental

Compliance

- Mgt & Planning
- Recurring Activity Support
- Non-recurring Activity Support

Conservation

- Recurring Activity Support
- Non-recurring Activity Support

Pollution Prevention

- Recurring Activity Support
- Non-recurring Activity Support

Public Safety

Force Protection

- Law Enforcement
- Physical Security Equip
- Physical Security Mgt/Planning
- Anti-Terrorism FP

Federal Fire

- Harbor Security Craft
- Security Guard Ops

Information Tech SVCS

- IT Sprt & Mgt/Non-NMCI
- NMCI
- Base Comms
- AV Services

Emergency Mgt/Disaster Prep

- Emergency Mgt/Disaster Preparedness

Safety

- NAVOSH
- Explosives Safety
- Traffic Safety
- Recreational/Off-duty Safety

Command & Staff

Command

- Command Admin
- Religious Prog
- G&A
- Legal
- Public Affairs

Resource Management

- Business Mgt Ops
- Manpower Mgt
- Financial Mgt
- HRO
- FECA

MILPERS SVCS

- Pay & Personnel Support
- Restricted Barracks Admin
- Brigs
- TPU Admin
- Reserve Coordination/Mobilization
- MILPERS Training Support